

TxDOT Road Lines

Volume 5, No. 15

Business Opportunity Programs Section Publication

November 2004

TxDOT's LINC Small Business Mentor/Protégé Program Receives National Award From AASHTO

The Texas Department of Transportation (TxDOT) Learning, Information, Networking, Collaboration (LINC) Mentor/Protégé Program was given the American Association of State Highway and Transportation Officials (AASHTO) Standing Committee on Quality, Team Excellence Program Pathfinder Award at the 2004 AASHTO Conference. This prestigious national award is a tribute to the exemplary achievements of the TxDOT LINC Program. This program works with prime contractors and TxDOT personnel to mentor small businesses with training and information to increase their chances of conducting business with TxDOT.

Small businesses not familiar with TxDOT's regulations and procurement process have historically, only minor successes in doing business with us. By participating in the LINC Program,

they receive the necessary training and information that improves their chances of submitting winning bids.

LINC is administered by the Business Opportunity Programs (BOP) Section of the Construction Division, and provides small businesses in the Goods and Services, Information Technology, Professional Services and Construction industries with information on how to do business with TxDOT and business development training. Statewide outreach efforts include economic opportunity forums; quarterly newsletters; and liaison meetings with Disadvantaged Business Enterprises (DBEs), Historically Underutilized Businesses (HUBs), and Small Business Enterprises (SBEs) to discuss contracting opportunities with TxDOT. These outreach efforts point to the

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LET US INTRODUCE YOU!

Have you been wondering "Who can I meet with at TxDOT to see if my product or services are purchased and what are the purchasing procedures"? You need not wonder any longer because we will introduce you to the appropriate purchaser or contract manager through our One on One Business Appointment Program (One on One).

"MAKING IT HAPPEN ONE BUSINESS AT A TIME" has become the motto for our One on One Program. The purpose of this program is to provide an opportunity for vendors to present their product and services information directly to TxDOT purchasers and contract managers and to develop a relationship that hopefully will set the stage for doing business with TxDOT.

With the cooperation of our TxDOT purchasers and contract managers, the

Business Opportunity Programs (BOP) Section has developed a procedure to expedite the process of a vendor getting a face to face appointment. The BOP Section is the first point of contact. If a vendor would like to have an appointment, they need to contact BOP and complete a Business Profile Form. Once the form is completed, the vendor is assigned to a BOP Specialist as their point of contact. The BOP Specialist will be the one to make the appointments and inform everyone regarding the particulars of the appointment, i.e., time, place, and parties involved.

The Texas Building and Procurement Commission (TBPC), the central purchasing agency of the State of Texas, has delegated purchasing authority to state agencies. TxDOT operates under the basic principles

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UNINTECH

BIG Project, Little Firm, Major Results

When you think of DBE construction firms most often one thinks of construction trades and suppliers. Truth is there is a multitude of Professional Services DBE firms that are equal to or excel in performance and reliability to non-DBE firms.

One of these firms is UNINTECH which is recognized for its project-specific designs and client focus service.

In 1992, Clifford Hew established Unintech Consulting Engineers, Inc. in San Antonio. With a Bachelor of Science degree in civil engineering from the University of Texas at Austin, Hew quickly demonstrated a determination for engineering excellence. From its inception, UNINTECH's unique name has been synonymous with reliable structural consulting services.

In 1998, the firm incorporated and added W. Elisa Chan as president. With her business acumen and master's degree in computer science, Chan has helped spur the firm's growth and development with the addition of civil and survey divisions. Chan has also increased UNINTECH's team of professionals and initiated operational advancements responsive to a higher level of customer care.


UNINTECH joined the Lone Star Infrastructure team in 2002 and added toll facility architectural services to its transportation expertise. Senior technical support to the Texas SH 130 Toll Road Project – a design-build 90-mile toll road that will connect Georgetown to Seguin, Texas when completed - included bridge design, architectural design coordination, and CADD expertise.

In solving highway expansion dilemmas, UNINTECH's methods have been spotlighted by the American Concrete Institute. Cantilever Precast Concrete (CPC) retaining walls - the most recent and viable option for designing vertical projects - are the brainchild

of UNINTECH. Serving as co-author, Hew examines the CPC advantage in the April 2004 issue of Concrete International Magazine.

Today, UNINTECH is a full-service structural, civil engineering and surveying company comprised of over 45 employees. It provides consulting services to public and private sector clients - municipal, county and state agencies, architects, and precast concrete manufacturers – throughout the United States. UNINTECH's goal is to offer reliable, consistent quality, and best-dollar value services. Advancing the standard for timely and practical engineering solutions, UNINTECH produces innovative designs that meet project-specific structural, civil, and surveying needs.

UNINTECH's commitment is long-term and the firm values the relationships it builds. It understands the diverse responsibilities that engineering firms face and is committed to a policy of business ethics that respects the client's trust.

For UNINTECH, breaking new ground is both a tradition of serving its clients and developing the company. In 2003, it opened a branch office in Austin, Texas and in 2005, construction will be completed on a new 10,000 square-foot office in San Antonio, Texas. UNINTECH is Engineering for Tomorrow. Contact information: 12758 Cimarron Path, Ste. 118, San Antonio, TX 78249, Phone: 210/641-6003, Fax 210/641-8279. 



Clifford Hew and W. Elisa Chen



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CONSTRUCTION DIVISION
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125 E 11TH ST
AUSTIN TX 78701-9525



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This publication is published quarterly for customers of the Business Opportunity Programs Section (small and minority businesses, prime contractors, Chambers of Commerce, and TxDOT employees). Contents of TxDOT Road Lines are not necessarily official views of, or endorsed by TxDOT. Printed circulation: 8,000.

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TxDOT General Services Division
(Electronic Publishing Center)
(TxDOT Print Shop)